

2024 Pricing Guide

Nutmeg Studio



Welcome

Hi, I'm Meg, founder of Nutmeg, a Shopify consulting and design studio based in beautiful Cape Town, South Africa.

Our studio works with emerging and established small businesses around the world; helping them plan, create and launch user-friendly, modern and beautiful eCommerce websites, designed to convert.

Here you'll find an overview of the studio's Shopify packages, our process and next steps to take if you're interested in working together.

If you have any questions, please email meg@nutmegstudio.co.za.

nutmegstudio.co.



Why work with us?

Meg, founder and web designer, has been working in the eCommerce space as an all-rounder since 2010 and with Shopify since 2015, for international and local brands, both big and small.



Committed to responsive, user-friendly and functional design that beautifully showcases your brand and products.



A supportive website creation process that expertly guides you and helps you plan every part of your online store.



All packages include Shopify video training, empowering you to manage your own online shop after launch.



We set up essential eCommerce marketing automations on your website to help you convert and sell more.

Core

Services

SHOPIFY ECOMMERCE

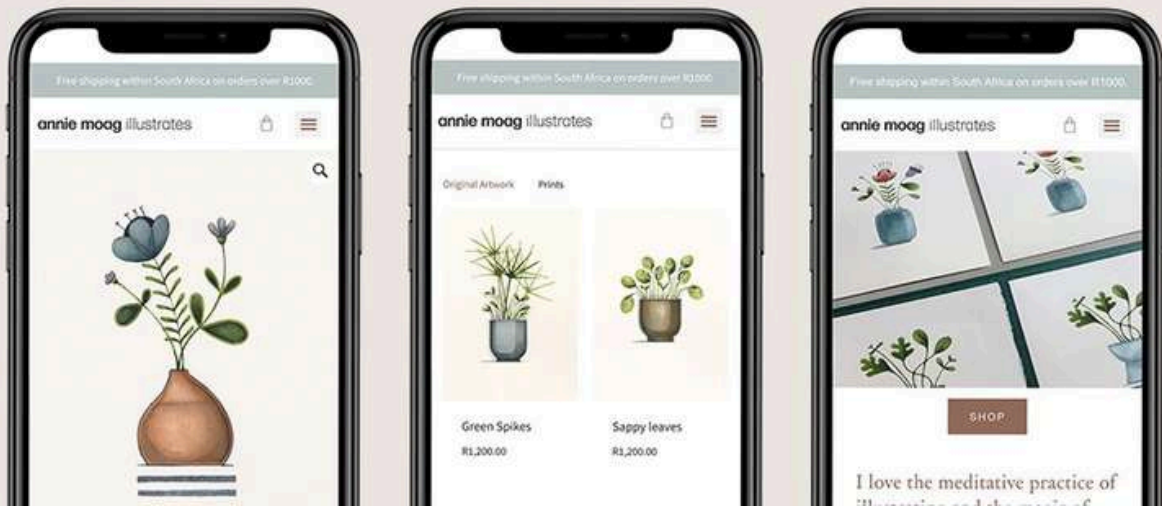
ONLINE SHOP DESIGN

USER EXPERIENCE
OPTIMISATION

BLOGGING / SEO / EMAIL
MARKETING

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Package 1

Launch in a Week

INCLUDED

- ✓ Branded Shopify website
- ✓ Ecommerce guidance
- ✓ Integrate with supported payment gateways and shipping services
- ✓ Design a conversion-focused homepage + 4 content pages
- ✓ Set up a reviews app + store policy templates
- ✓ Publish up to 20 products
- ✓ Foundational SEO and email marketing integration
- ✓ Shopify Training + 7 days support

We create a simple, user-friendly and fully functional Shopify eCommerce website for your brand in 1 week.

PERFECT FOR

Businesses looking for a simple + user-friendly online shop.

RESULTS

A beautifully-clean and fully-functional online store.



TIMELINE

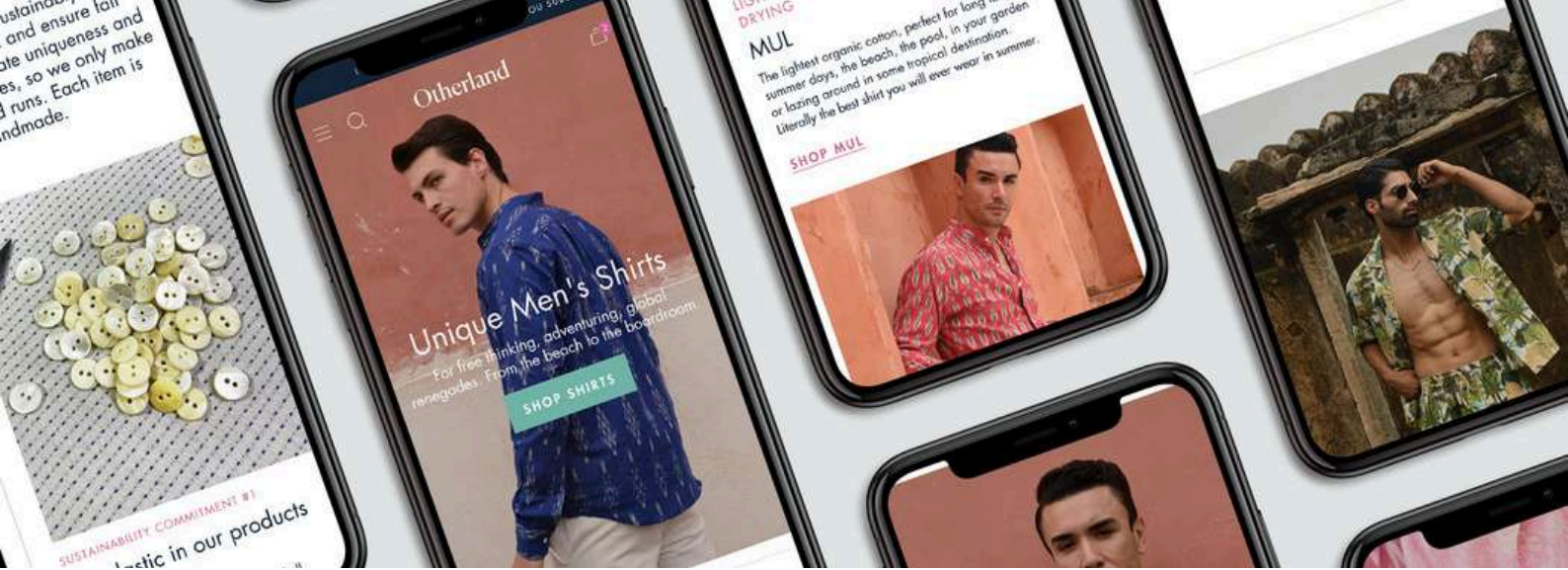
1 week



PRICING GUIDE

R18 000 ZAR / or
USD \$1500 for businesses based
outside of Southern Africa

[LEARN MORE & BOOK HERE](#)



Package 2

Shopify Premium

INCLUDED

- ✓ Strategy & Discovery
- ✓ Premium theme up to the value of \$420 USD included
- ✓ 1:1 website planning workshops
- ✓ Integrate with supported payment gateways
- ✓ Design a conversion-focused homepage & inner pages
- ✓ Publish your products
- ✓ Strategic email marketing flows including abandoned carts
- ✓ Set up a reviews app + store policy templates
- ✓ Advanced SEO
- ✓ Shopify Training Space + 30 days support

TIMELINE

4 - 6 weeks

We create a luxury, conversion-focused Shopify website for your brand and provide 1:1 content planning and consulting support.

RESULTS

A beautifully-functional eCommerce website with a premium theme design, app setup + customisation, strategic email marketing flows including a welcome sequence + abandoned carts and advanced SEO.



PRICING GUIDE

From R38 000 ZAR / or
USD \$3000 for businesses based
outside of Southern Africa*

*Price INCLUDES premium theme purchase from the theme store up to a value of \$420

[BOOK A DISCOVERY CALL HERE](#)



Package 3

Shopify Makeover

INCLUDED

- ✓ Strategy & Discovery
- ✓ UX buyer personas & wireframes
- ✓ Premium theme selection + customisation
- ✓ Design a conversion-focused homepage + inner pages
- ✓ Design collection + product page templates
- ✓ Foundational SEO
- ✓ 30 days support

Already on Shopify, but unhappy with how your store looks, functions or converts? We offer a user experience optimisation and makeover service for existing Shopify stores.

RESULTS

A fresh new Shopify design that improves the shopping experience and boosts conversions.



TIMELINE

4 - 8 weeks



PRICING GUIDE

From R26 000 ZAR / or
USD \$2200 for businesses based
outside of Southern Africa*

*Price EXCLUDES premium theme purchase from the theme store

[BOOK A DISCOVERY CALL HERE](#)



Process

01

DISCOVERY | PROJECT BRIEF | PROPOSAL

This phase involves: talking to you and mapping out a project scope, including required apps or advanced functionality, timelines and final cost.

02

STRATEGY | DESIGN

This phase includes: Deciding what pages + content your website needs; gathering content/copywriting; collecting design inspiration; and designing your new website, starting with the homepage design.

03

DEVELOPING FUNCTIONALITY | GATHERING FEEDBACK

After you have approved the homepage design, we move onto building your whole website, including full eCommerce setup and marketing automations.

04

TESTING | PREPPING TO GO LIVE

This phase includes: testing the website across a number of devices and screen sizes; testing eCommerce; finalising SEO, marketing integrations and flows; and prepping to go live.

05

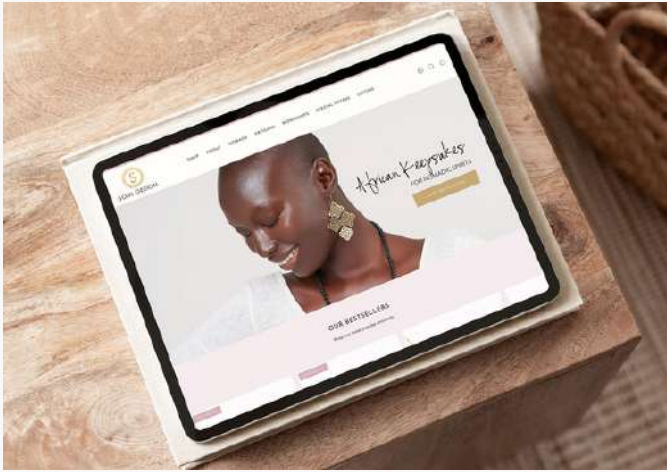
HANDOVER | SHOPIFY TRAINING

We transfer store ownership over to you and make your new website live. We give you access to our Shopify Training Space and provide up to 30 days' tech support.



Case studies

Favourite Shopify projects



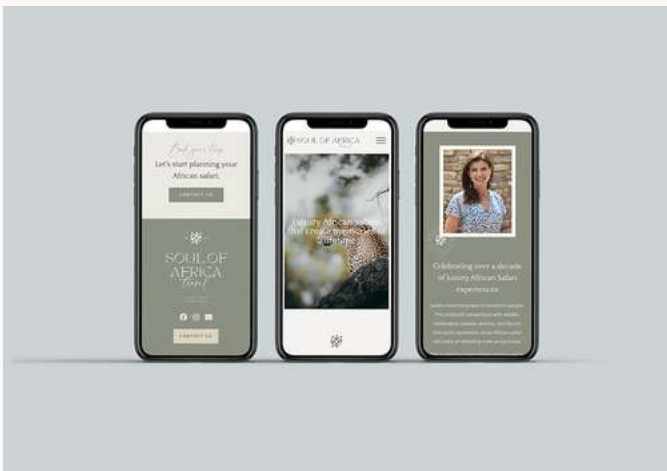
A magical Shopify redesign project for Soul Design Jewellery that helped increase the conversion rate by 150% and online sales by over 60%.

[Read case study](#)



We helped Bag Ladies Tea redesign their 10-year old website and move from WordPress to Shopify, resulting in an above average conversion rate of 4.4%.

[Read case study](#)



Discover how we transformed Soul of Africa Travel's outdated WordPress website into a modern, beautiful and responsive online space.

[Read case study](#)

[Read Testimonials](#)

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Let's Start

Book a complimentary discovery
call online:

[BOOK CONSULTATION](#)

Email meg@nutmegstudio.co.za if none of
the time slots on the booking form work
for your timezone.

After the call we'll create a custom quote
for your project.

[Learn more about our latest
offer - Launch in a Week](#)

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